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February 19, 2016

Simpson Gumpertz & Heger
 41 Seyon Street, Bldg 1, Suite 500
 Waltham, Ma 02453

Attn: Paul Millette

Re: 185 Mass Ave

Paul,

We are pleased to submit herewith our price at the above referenced project for the GFRC Coatings and Sealants in the lump sum of Three Hundred Nine Thousand Five Hundred Ninety Five Dollars.....\$309,595.00

This Proposal is based on SG&H Highlighted Elevation drawing and Budget pricing spreadsheet with quantities

Budget Pricing for GFRC on East, South and West Elevations

	Description	Quantity		Unit Price	Total
1	Mobilization	1	ls	2	\$4,600.00
2	General Conditions	1	ls	1	\$10,717.00
3	Sidewalk Protection (east and south)	1	ls	1	\$20,815.00
4	Building access (Manlift, Swing, other)	1	ls	1	\$71,564.00
5	Remove sealant within the mock up (perimeter window frame-to-GFRC panel joint, GFRC-to-masonry joint and GFRC-to-GFRC wall joint)	7,500	lf	\$8.24	\$61,763.00
6	Surface clean and preparation of GFRC surface (efflorescence)	6,000	sf	\$2.35	\$14,073.00
7	Two coats of KEIM Royalan exterior mineral silicate coating system (color to match existing GFRC panel system)	6,000	sf	\$10.10	\$60,604.00
8	Install new sealant at all joints within the mock up location (urethane and silicone)	7,500	lf	\$8.73	\$65,459.00
9	Demobilization	1	ls		
Total					\$309,595.00

We propose the following scope of work:

- Supply labor and materials for GFRC panel work
- Clean GFRC panels
- Two coats of Kiem Royalan coating system on GFRC panels
- Remove and replace Sealants in the GFRC panel
- Remove and replace sealants in the window surrounds within the GFRC panel system
- Access to build with swing scaffold and man lifts
- Pedestrian scaffold protection on the South and East Elevation
- Temporary lighting at pedestrian scaffold
- Permit for project
- Sidewalk permit for pedestrian scaffold protection
- Permit for crane in back alley to fly rigging gear to roof
- Electrician to hook power

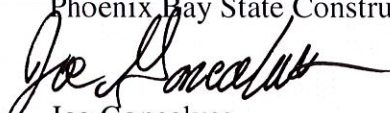
Exclusions:

- Premium Time or Shift work
- Performance and payment bond
- Power for project to be tied into the existing building
- Temp water

Please feel free to contact me if you have any questions or require anything further with this proposal.

Regards

Phoenix Bay State Construction Company, Inc.



Joe Goncalves